

Results of 2006 Spring Wage Raise Negotiations

(as of 7 June, 2006)

Major companies, weighted arithmetic average

Industry	2006			2005		
	Number of Companies	Amount of wage increase(yen)	Rate of increase (%)	Number of Companies	Amount of wage increase(yen)	Rate of increase (%)
Non-ferrous metals	6	5,080	1.67	6	4,996	1.67
Foods	15	5,980	1.85	17	5,931	1.85
Textiles	8	6,006	1.92	9	5,523	1.76
Paper and pulp	13	4,697	1.51	11	4,602	1.47
Printing	3	4,769	1.90	3	4,286	1.72
Chemicals(including ammonium sulfate)	19	5,226	1.51	23	5,392	1.59
Chemicals	[15]	[5,427]	[1.53]	[18]	[5,559]	[1.61]
Ammonium sulfate	[4]	[4,465]	[1.42]	[5]	[4,748]	[1.52]
Rubber	2	4,705	1.52	2	5,068	1.63
Petroleum	0	—	—	3	—	—
Cement	1	—	—	4	6,225	2.01
Iron and steel	13	3,738	1.10	13	3,722	1.09
Machinery	3	5,836	1.88	3	5,810	1.91
Automobiles	16	6,873	2.05	19	6,262	1.90
Railway equipment	2	5,700	1.84	2	5,700	1.85
Shipbuilding	12	5,934	1.83	12	5,930	1.85
Commerce and distribution	3	5,771	1.50	2	5,677	1.48
Railways	5	—	—	5	—	—
Transportation	1	—	—	1	—	—
Hotels	2	—	—	2	—	—
Information and communications	4	—	—	4	—	—
Gross Average	128	5,813 (5,160)	1.76 (1.66)	141	5,504 (5,109)	1.67 (1.63)

Gross Average of Manufacturing industries	113	5,951 (5,239)	1.81 (1.70)	127	5,649 (5,182)	1.73 (1.66)
Gross Average of Non-manufacturing industries	15	5,367 (4,560)	1.59 (1.37)	14	5,007 (4,443)	1.47 (1.34)

- Note: (1) The survey covered 288 major companies in 22 industries, but 107 companies without average figures were excluded from the aggregate calculation.
 (2) The wage raise figures include both base salary increases and annual increments.
 (3) Figures in parenthesis are simple average.